

RESEARCH OUTPUT

Peer-Reviewed Publications

- (19) Compliance Behavior in Networks: Evidence from a Field Experiment (with F. Drago and F. Mengel), American Economic Journal: Applied Economics, 2020, Vol. 12(2), p. 96-133.
- (18) Cooperation and norm enforcement – The individual-level perspective (with F. Albrecht and S. Kube), Journal of Public Economics, 2018, Vol.165, p. 1-16.
- (17) Bunching on the Autobahn: Speeding responses to a `notched' penalty scheme (with F. Westermaier and A. Wohlschlegel), Journal of Public Economics, 2018, Vol.157, p. 78-94.
- (16) Higher Taxes, more Evasion? Evidence from Border Differentials in TV License Fees (with M. Berger, G.Fellner, and R. Sausgruber), Journal of Public Economics, 2016, Vol.135, p. 74-86.
- (15) Advocacy and Political Convergence under Preference Uncertainty (with E. Reuben and F. van Winden), European Economic Review, 2015, Vol.78, p.16-36.
- (14) Nudges at the Dentist (with S. Altmann), European Economic Review, 2014, Vol.72, p.19-38.
- (13) Testing Enforcement Strategies in the Field: Threat, Moral Appeal and Social Information (with G. Fellner and R. Sausgruber), Journal of the European Economic Association, 2013, Vol.11(3), p.634-660.
- (12) Development of Legal Expertise (with A. Glöckner and E. Towfigh), Instructional Science, 2013, Vol.41(6), p.989-1007.
- (11) Majority Voting and the Welfare Implications of Tax Avoidance, Journal of Public Economics, 2012, Vol. 96(1-2), p.1-9.
- (10) Norms, Moods and Free-Lunch: Longitudinal Evidence on Payments in a Pay-As-You-Wish Restaurant (with G. Riener), Journal of Socio-Economics, 2012, Vol.41, p.476-483.
- (9) Survey Evidence on Conditional Norm Enforcement (with J. Winter), European Journal of Political Economy, 2012, Vol.28, p.390-398.
- (8) Enforcement Spillovers (with J. Rincke), Review of Economics and Statistics, 2011, Vol. 93(4), p.1224-1234.
- (7) The Interaction of Legal and Social Norm Enforcement (with S.Kube), Journal of Public Economic Theory, 2011, Vol. 13(5), p.639-660.
- (6) Social Norms and the Evolution of Conditional Cooperation (with M. Spichtig), Journal of Economics, 2011, Vol. 102(3), p.237-262.
- (5) Optimal Observability in a Linear Income Tax (with J. Slemrod), Economics Letters, 2010, Vol. 108(2), p.105-108.
- (4) Social Norms and Conditional Cooperative Taxpayers, European Journal of Political Economy, 2010, Vol. 26(1), 89-103.
- (3) Reserve Prices as Reference Points: Evidence from Auctions for Football Players at Hatrick.org (with S. Trautmann), Journal of Economic Psychology, 2010, Vol. 31(2), p.230-240.
- (2) Voting over Taxes: The Case of Tax Evasion, Public Choice, 2009, Vol. 140(1-2), p.43-58.
- (1) Tax Evasion and Auditing in a Federal Economy (with S. Stöwhase), International Tax and Public Finance, 2005, Vol. 12(4), p.515-531.

Non-Peer-Reviewed Publications

- (13) Behavioural Insights for Health Governance, Ch. 8 in: Hurrelmann, Shaikh, Wendt (Eds.), 'The Governance Report 2019: Health Governance', 10/2019, Oxford University Press.
- (12) K. Hurrelmann, H. Karch and C. Traxler (Eds.), Jugend, Vorsorge, Finanzen: Wird das Vertrauen einer Generation verspielt? 2019, Beltz Juventa Verlag, Weinheim.
- (11) Boosting und Nudging in der Altersvorsorge: Eine verhaltensökonomische Einordnung der Studienergebnisse, in: Hurrelmann et al. (Eds.), Jugend, Vorsorge, Finanzen: Wird das Vertrauen einer Generation verspielt? 2019.
- (10) Geschlechts- und Herkunftseffekte bei der Benotung juristischer Staatsprüfungen (with A. Glöckner and E. Towfigh), Zeitschrift für Didaktik der Rechtswissenschaft, 2/2018, p.115-142
- (9) Empirische Untersuchung zur Benotung in der staatlichen Pflichtfachprüfung und in der zweiten juristischen Staatsprüfung in Nordrhein-Westfalen von 2006 bis 2016 (with A. Glöckner and E. Towfigh), Projektbericht für das Justizministeriums NRW, 12/2017.
- (7) K. Hurrelmann, H. Karch and C. Traxler (Eds.), Jugend, Vorsorge, Finanzen! Zwischen Eigenverantwortung und Regulierung, 2016, Juventa Verlag, München.
- (8) Eigeninitiative oder sanfter Paternalismus? Die Rolle von Nudging für die Altersvorsorge (with K. Hurrelmann); in: Hurrelmann et al. (Eds.), Jugend, Vorsorge, Finanzen! Zwischen Eigenverantwortung und Regulierung, 2016.
- (6) Konsumieren, Wirtschaften, Vorsorgen – Ergebnisse der 3. MetallRente Jugendstudie (with K. Hurrelmann), BetrAV, 2016, Vol.71(6), p. 490-493.
- (5) Nudges polarize! (with E. Towfigh); in: A. Kemmerer, C. Möllers, M. Steinbeis and G. Wagner (Eds.), Choice Architecture in Democracies: Exploring the Legitimacy of Nudging, 2016, Hart/Nomos, p. 323-327.
- (4) Deterrence of economic crimes: Tax evasion; in: G. Bruinsma and D. Weisburd (Eds.), Encyclopedia of Criminology and Criminal Justice, 2014, Springer, p.1005-1014.
- (3) Zur Benotung in der Examensvorbereitung und im ersten Examen: Eine empirische Analyse (with A. Glöckner and E. Towfigh), Zeitschrift für Didaktik der Rechtswissenschaft, 1/2014, p.8-27.
- (2) Editorial, Special Issue 'The Economics of Crime' (with J. Ludwig and H. Entorf), German Economic Review, 2012, Vol. 13(4), p. 363-365.
- (1) Tax Competition and Redistribution: Theoretical Analysis and Policy Implications, BMF Working Paper No. 01-2002, Ministry of Finance, Austria, Vienna.

Working Papers and Mimeoos

- (9) Salience, Incentives, and Timely Compliance: Evidence from Speeding Tickets (with L. Dušek and N. Pardo), Discussion Paper 2020-09, Max Planck Institute for Research on Collective Goods, 5/2020.
- (8) Learning from Law Enforcement (with L. Dušek), CESifo Working Paper No. 8043, 1/2020.
- (7) Intensive Probation and Recidivism: Experimental Evidence from Germany (with C. Engel and S. Goerg), 8/2019.
- (6) Conditional Cooperation in Online Donations? Evidence from Wikimedia Germany (with M. Linek), 7/2019.
- (5) Who wins the lottery? Design Implications from Greece's Electronic Transactions Lottery (with P. Nicolaidis), 03/2019.
- (4) Non-Compliance with Property Taxes: Evidence from Argentina (with C. Scartascini), 05/2018.
- (3) Deadlines and Cognitive Limitations (with S. Altmann and P. Weinschenk), 11/2017. IZA Discussion Papers No. 11129 and CESifo Working Paper No. 6761; [Reject&resubmit Management Science](#).
- (2) Poverty and crime in 19th century Germany: A reassessment (with C. Burhop), Working Paper 2010/35, Max Planck Institute for Research on Collective Goods.
- (1) Apportionment, Fiscal Equalization and Decentralized Tax Enforcement (with A. Reutter), Working Paper 2008/21, Max Planck Institute for Research on Collective Goods.