

CHRISTIAN TRAXLER

Curriculum Vitae, July 2024

PERSONAL INFORMATION AND CONTACT DETAILS

Office	Hertie School Friedrichstrasse 180 10117 Berlin, Germany	Phone:	+49 (0) 30 259219 - 149
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ACADEMIC EMPLOYMENTS

09|2013 – present Professor of Economics, Hertie School

09|2011 – 08|2013 Professor of Public Economics, University of Marburg

12|2007 – 08|2011 Senior Researcher, Max Planck Institute for Research on Collective Goods, Bonn

06|2007 – 11|2007 Post-Doc Researcher, University of Amsterdam, Center for Research in Experimental Economics and Political Decision-Making (CREED)

10|2005 – 05|2007 Research Fellow, Department of Economics, University of Munich

LONGER RESEARCH VISITS

03|2023 Research Visit, University of Strathclyde, Glasgow

04|2022 – 07|2022 Visiting Fellow, Charles University, Prague

10|2016 Visiting Professor, University of Bergamo

05|2015 Research Visit, Inter-American Development Bank; Washington, DC

02|2012 – 03|2012 CESifo Visiting Researcher, CES, University of Munich

03|2009 – 07|2009 Visiting Fellow, Office of Tax Policy Research, University of Michigan, Ann Arbor

ACADEMIC EDUCATION

03|2006 Doctorate in Economics (*summa cum laude*), University of Munich
Thesis: 'Tax Evasion, Social Norms and Conditional Cooperation'

11|2004 – 05|2005 Visiting Doctoral Student, University of Amsterdam, CREED

10|2002 – 02|2006 Doctoral Student, Munich Graduate School of Economics (DFG graduate school)

11|2001 Diploma in Economics (MSc equivalent), University of Vienna

10|2000 – 06|2001 Visiting Student, Universidad Carlos III de Madrid

10|1995 – 10|2001 Studies in Economics, University of Vienna

AFFILIATIONS

05|2021 – Berlin School of Economics, Board Member

04|2020 – J-PAL Europe, Invited Researcher

10|2016 – BERA: Berlin Economics Research Associates (Mentor)

10|2015 – BCCP: Berlin Center for Consumer Policy, Senior Fellow

01|2013 – CESifo, Research Network Fellow

09|2011 – 12|2021 Max Planck Institute for Research on Collective Goods, Research Affiliate

01|2009 – 12|2012 CESifo Research Network Affiliate

RESEARCH

Peer-Reviewed Publications

- (25) Fines, Non-Payment, and Revenues: Evidence from Speeding Tickets (with L. Dušek), 2023, Journal of Law, Economic and Organization, forthcoming.
- (24) Learning from Law Enforcement (with L. Dušek), Journal of the European Economic Association, 2022, Vol. 20(2), p. 739-777.
- (23) Deadlines and Memory Limitations (with S. Altmann and P. Weinschenk), Management Science, 2022, Vol. 68(9), p. 6733-6750.
- (22) Salience and Timely Compliance: Evidence from Speeding Tickets (with L. Dušek and N. Pardo), Journal of Policy Analysis and Management, 2022, Vol 41(2), p. 426-449.
- (21) Intensified Support for Juvenile Offenders on Probation: Evidence from Germany (with C. Engel and S. Goerg), Journal of Empirical Legal Studies, 2022, Vol. 19(2), p. 447-490.
- (20) Framing and Social Information Nudges at Wikipedia (with M. Linek), Journal of Economic Behavior and Organization, 2021, Vol. 188(C), p. 1269–1279.
- (19) Compliance Behavior in Networks: Evidence from a Field Experiment (with F. Drago and F. Mengel), American Economic Journal: Applied Economics, 2020, Vol. 12(2), p. 96–133.
- (18) Cooperation and norm enforcement – The individual-level perspective (with F. Albrecht and S. Kube), Journal of Public Economics, 2018, Vol.165, p. 1-16.
- (17) Bunching on the Autobahn: Speeding responses to a `notched' penalty scheme (with F. Westermaier and A. Wohlschlegel), Journal of Public Economics, 2018, Vol.157, p. 78-94.
- (16) Higher Taxes, more Evasion? Evidence from Border Differentials in TV License Fees (with M. Berger, G.Fellner, and R. Sausgruber), Journal of Public Economics, 2016, Vol.135, p. 74-86.
- (15) Advocacy and Political Convergence under Preference Uncertainty (with E. Reuben and F. van Winden), European Economic Review, 2015, Vol.78, p.16-36.
- (14) Nudges at the Dentist (with S. Altmann), European Economic Review, 2014, Vol.72, p.19-38.
- (13) Testing Enforcement Strategies in the Field: Threat, Moral Appeal and Social Information (with G. Fellner and R. Sausgruber), Journal of the European Economic Association, 2013, Vol.11(3), p.634-660.
- (12) Development of Legal Expertise (with A. Glöckner and E. Towfigh), Instructional Science, 2013, Vol.41(6), p.989-1007.
- (11) Majority Voting and the Welfare Implications of Tax Avoidance, Journal of Public Economics, 2012, Vol. 96(1-2), p.1-9.
- (10) Norms, Moods and Free-Lunch: Longitudinal Evidence on Payments in a Pay-As-You-Wish Restaurant (with G. Riener), Journal of Socio-Economics, 2012, Vol.41, p.476-483.
- (9) Survey Evidence on Conditional Norm Enforcement (with J. Winter), European Journal of Political Economy, 2012, Vol.28, p.390-398.
- (8) Enforcement Spillovers (with J. Rincke), Review of Economics and Statistics, 2011, Vol. 93(4), p.1224-1234.
- (7) The Interaction of Legal and Social Norm Enforcement (with S.Kube), Journal of Public Economic Theory, 2011, Vol. 13(5), p.639-660.
- (6) Social Norms and the Evolution of Conditional Cooperation (with M. Spichtig), Journal of Economics, 2011, Vol. 102(3), p.237-262.
- (5) Optimal Observability in a Linear Income Tax (with J. Slemrod), Economics Letters, 2010, Vol. 108(2), p.105-108.
- (4) Social Norms and Conditional Cooperative Taxpayers, European Journal of Political Economy, 2010, Vol. 26(1), 89-103.

- (3) Reserve Prices as Reference Points: Evidence from Auctions for Football Players at Hattrick.org (with S. Trautmann), Journal of Economic Psychology, 2010, Vol. 31(2), p.230-240.
- (2) Voting over Taxes: The Case of Tax Evasion, Public Choice, 2009, Vol. 140(1-2), p.43-58.
- (1) Tax Evasion and Auditing in a Federal Economy (with S. Stöwhase), International Tax and Public Finance, 2005, Vol. 12(4), p.515-531.

Other Publications (Not Peer-Reviewed)

- (17) An Evaluation of Montenegro's 2022 Minimum Wage and Income Tax Reform (with Peter Haan), Policy Report prepared for the *International Labor Organization*, 2023.
- (16) Attitudes on Urban Mobility Policies: Results from a Survey in Berlin (with K. Wegrich), 2023, Hertie School Policy Brief.
- (15) K. Hurrelmann, H. Karch and C. Traxler (Eds.), Jugend, Vorsorge, Finanzen: Zwischen sozialstaatlichem Anspruch und Individualisierung, MetallRente Studie 2022, Beltz Juventa Verlag, Weinheim.
- (14) Tempolimit 130 auf Autobahnen: Eine evidenzbasierte Diskussion der Auswirkungen (with S. Bauernschuster), Perspektiven der Wirtschaftspolitik, 2021, Vol. 22(2), p. 86-102.
- (13) Behavioural Insights for Health Governance, Ch. 8 in: Hurrelmann, Shaikh, Wendt (Eds.), *The Governance Report 2019: Health Governance*, 10/2019, Oxford University Press.
- (12) K. Hurrelmann, H. Karch and C. Traxler (Eds.), Jugend, Vorsorge, Finanzen: Wird das Vertrauen einer Generation verspielt? 2019, Beltz Juventa Verlag, Weinheim.
- (11) Boosting und Nudging in der Altersvorsorge: Eine verhaltensökonomische Einordnung der Studienergebnisse, in: Hurrelmann et al. (Eds.), Jugend, Vorsorge, Finanzen: Wird das Vertrauen einer Generation verspielt? 2019.
- (10) Geschlechts- und Herkunftseffekte bei der Benotung juristischer Staatsprüfungen (with A. Glöckner and E. Towfigh), Zeitschrift für Didaktik der Rechtswissenschaft, 2/2018, p.115-142
- (9) Empirische Untersuchung zur Benotung in der staatlichen Pflichtfachprüfung und in der zweiten juristischen Staatsprüfung in Nordrhein-Westfalen von 2006 bis 2016 (with A. Glöckner and E. Towfigh), Projektbericht für das Justizministeriums NRW, 12/2017.
- (8) K. Hurrelmann, H. Karch and C. Traxler (Eds.), Jugend, Vorsorge, Finanzen: Zwischen Eigenverantwortung und Regulierung, 2016, Juventa Verlag, München.
- (7) Eigeninitiative oder sanfter Paternalismus? Die Rolle von Nudging für die Altersvorsorge (with K. Hurrelmann); in: Hurrelmann et al. (Eds.), Jugend, Vorsorge, Finanzen! Zwischen Eigenverantwortung und Regulierung, 2016.
- (6) Konsumieren, Wirtschaften, Vorsorgen – Ergebnisse der 3. MetallRente Jugendstudie (with K. Hurrelmann), *BetrAV*, 2016, Vol.71(6), p. 490-493.
- (5) Nudges polarize! (with E. Towfigh); in: A. Kemmerer, C. Möllers, M. Steinbeis and G. Wagner (Eds.), *Choice Architecture in Democracies: Exploring the Legitimacy of Nudging*, 2016, Hart/Nomos, p. 323-327.
- (4) Deterrence of economic crimes: Tax evasion; in: G. Bruinsma and D. Weisburd (Eds.), *Encyclopedia of Criminology and Criminal Justice*, 2014, Springer, p.1005-1014.
- (3) Zur Benotung in der Examensvorbereitung und im ersten Examen: Eine empirische Analyse (with A. Glöckner and E. Towfigh), Zeitschrift für Didaktik der Rechtswissenschaft, 1/2014, p.8-27.
- (2) Editorial, Special Issue 'The Economics of Crime' (with J. Ludwig and H. Entorf), German Economic Review, 2012, Vol. 13(4), p. 363-365.
- (1) Tax Competition and Redistribution: Theoretical Analysis and Policy Implications, BMF Paper No. 01-2002, Ministry of Finance, Austria, Vienna.

Working Papers and Work in Progress

- (9) Exposure to Law Enforcement and Deterrence, Paper prepared for the JITE Conference, June 2024, forthcoming in the *Journal of Institutional and Theoretical Economics*.
- (8) Greener Fleet, Cleaner Air: How Low Emission Zones Reduce Pollution (with E. Aydin and M. Gehrsitz), Working Paper, July 2024.
- (7) Swiftmess and Delay of Punishment (with L. Dušek), Berlin School of Economics Discussion Paper No. 32, 01/2024.
- (6) Using Taxes to Reduce Carbon Dioxide Emissions Rates: Lessons from Germany (with M. Gehrsitz), Mimeo 07/2024.
- (5) The Direct and Indirect Effects of Stimulus Policy: Evidence from Germany's Cash for Clunkers Program (with M. Gehrsitz), Mimeo, 09/2023.
- (4) Beer and Crime: Evidence from Prussia, 1882 – 1913 (with C. Burhop and J. Stoll), Mimeo, 12/2023.
- (3) Non-Compliance with Property Taxes: Evidence from Argentina (with C. Scartascini), Mimeo, 05/2018.
- (2) Poverty and crime in 19th century Germany: A reassessment (with C. Burhop), Working Paper 2010/35, Max Planck Institute for Research on Collective Goods (*retired project*).
- (1) Apportionment, Fiscal Equalization and Decentralized Tax Enforcement (with A. Reutter), Working Paper 2008/21, Max Planck Institute for Research on Collective Goods (*retired project*).

RESEARCH GRANTS AND SCHOLARSHIPS

02 2023 –	DFG - Research Grant: 'Scrapping, Banning, and Taxing Cars in Germany' (PI/€142K)
04 2020 – 04 2024	Leibniz Gemeinschaft - Project Grant, 'Economic Insights: Transfer and Capacity Building' (Co-I/€800K)
10 2019 – 09 2023	Leibniz Gemeinschaft - Project Grant, 'Berlin Centre for Consumer Policies' (Science Campus), 2nd funding phase (Co-I/ €1.1M)
07 2019 – 01 2020	Thyssen Foundation - Research Grant: Project: 'Testing Motives for Online Donations' (PI/€23K)
02 2017 – 06 2021	DFG - Research Grant: 'Specific Deterrence and Speed of Punishment' (PI/€200K) Czech/German Cooperation Project with an accompanying GACR grant for L. Dušek, Charles University, Prague
10 2015 – 09 2019	Leibniz Gemeinschaft - Project Grant: Berlin Centre for Consumer Policies (Science Campus) (Co-I/€580K)
10 2015 – 12 2017	Department of Justice, NRW, Project Grant: 'Discrimination in Grading of Law Students?' (joint with A. Glöckner and E. Towfigh; Co-PI/€25K)
05 2009	Université Franco-Allemande – Project Grant: Funding of Workshop Series on the Empirics of Crime and Deterrence (joint with R. Galbiati, Paris X; Co-PI/€15K)
06 2007 – 11 2007	Marie Curie Scholarship 'Experienced Researcher', European Network for the Advancement of Behavioural Economics (ENABLE)
12 2006 – 01 2011	Austrian Nationalbank (<i>OeNB Jubiläumssfonds</i>) - Research Grant: 'A Large-Scale Natural Field Experiment on the Evasion of Broadcasting Fees in Austria' (joint with R. Sausgruber and G. Fellner; Co-PI/€120K)
10 2005 – 05 2007	DFG - Research Grant: 'A Behavioral Economic Approach to Fiscal Federalism: Tax Evasion and Tax Avoidance' (joint with A. Haufler; Co-I/€120K)
10 2002 – 09 2005	DFG Doctoral Scholarship, German Research Foundation