

CHRISTIAN TRAXLER**PERSONAL INFORMATION AND CONTACT DETAILS**

Born	1977 in Steyr, Austria		
Citizenship	Austrian		
Family status	Engaged, two children		
Office	Hertie School Friedrichstrasse 180 10117 Berlin, Germany	Phone:	+49 (0) 30 259219 - 149
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ACADEMIC EMPLOYMENTS

09 2013 – present	Professor of Economics, Hertie School.
09 2011 – 08 2013	Professor of Public Economics, University of Marburg.
12 2007 – 08 2011	Senior Researcher, Max Planck Institute for Research on Collective Goods, Bonn.
06 2007 – 11 2007	Post-Doc Researcher, University of Amsterdam, Center for Research in Experimental Economics and Political Decision-Making (CREED).
10 2005 – 05 2007	Research Fellow, Department of Economics, University of Munich.

LONGER RESEARCH VISITS

03 2020 – 04 2020	Visiting Scholar, Universitat Pompeu Fabra (<i>cancelled due to COVID-19</i>).
10 2016	Visiting Professor, University of Bergamo.
05 2015	Research Visit, Inter-American Development Bank; Washington, DC.
02 2012 – 03 2012	CESifo Visiting Researcher, CES, University of Munich.
03 2009 – 07 2009	Visiting Fellow, Office of Tax Policy Research, University of Michigan, Ann Arbor.

ACADEMIC EDUCATION

03 2006	Doctorate in Economics (<i>summa cum laude</i>), University of Munich. Thesis: 'Tax Evasion, Social Norms and Conditional Cooperation'.
11 2004 – 05 2005	Visiting Doctoral Student, University of Amsterdam, CREED.
10 2002 – 02 2006	Doctoral Student, Munich Graduate School of Economics (DFG graduate school).
11 2001	Diploma in Economics, University of Vienna.
10 2000 – 06 2001	Visiting Student, Universidad Carlos III de Madrid.
10 1995 – 10 2001	Studies in Economics, University of Vienna.

NETWORK-AFFILIATIONS

10 2016 –	BERA: Berlin Economics Research Associated, Committee Member and Mentor.
10 2015 –	Berlin Center for Consumer Policy (BCCP), Senior Fellow.
01 2013 –	CESifo Research Network Fellow.
09 2011 –	Max Planck Institute for Research on Collective Goods, Research Affiliate.
01 2009 – 12 2012	CESifo Research Network Affiliate.

RESEARCH GRANTS AND SCHOLARSHIPS

- 10|2019 – 09|2023 Leibniz ScienceCampus (2nd funding phase): Berlin Centre for Consumer Policies (Co-I/ €1.1M).
- 07|2019 – 01|2020 Thyssen Foundation – Research Grant (PI/€23K): Project: ‘Testing Motives for Online Donations’.
- 02|2017 – 01|2020 DFG - Research Grant for the Czech/German Cooperation Project (PI/€200K): ‘Specific Deterrence and Speed of Punishment’; accompanying GACR grant for L. Dušek, Charles University, Prague.
- 10|2015 – 09|2019 Leibniz ScienceCampus: Berlin Centre for Consumer Policies (Co-I/€580K).
- 10|2015 – 12|2017 Project Grant, Department of Justice, NRW (Co-PI; €25K); Project: ‘Discrimination in Grading of Law Students?’ (joint with A. Glöckner and E. Towfigh).
- 05|2009 Research Grant, Université Franco-Allemande (Co-PI; €15K); Funding for Workshop Series on the Empirics of Crime and Deterrence (joint with R. Galbiati, Paris X).
- 06|2007 – 11|2007 Marie Curie Scholarship ‘Experienced Researcher’, European Network for the Advancement of Behavioural Economics (ENABLE).
- 12|2006 – 01|2011 Austrian Nationalbank (*OeNB Jubiläumsfonds*), Research Grant (Co-PI/€120K); Project: ‘A Large-Scale Natural Field Experiment on the Evasion of Broadcasting Fees in Austria’ (joint with R. Sausgruber and G. Fellner).
- 10|2005 – 05|2007 DFG - Research Grant (Co-I/€120K); Project: ‘A Behavioral Economic Approach to Fiscal Federalism: Tax Evasion and Tax Avoidance’ (joint with A. Haufler/PI).
- 10|2002 – 09|2005 DFG Doctoral Scholarship, German Research Foundation.

RESEARCH OUTPUT

Peer-Reviewed Publications

- (19) Compliance Behavior in Networks: Evidence from a Field Experiment (with F. Drago and F. Mengel), American Economic Journal: Applied Economics, 2020, Vol. 12(2), p. 96-133.
- (18) Cooperation and norm enforcement – The individual-level perspective (with F. Albrecht and S. Kube), Journal of Public Economics, 2018, Vol.165, p. 1-16.
- (17) Bunching on the Autobahn: Speeding responses to a ‘notched’ penalty scheme (with F. Westermaier and A. Wohlschlegel), Journal of Public Economics, 2018, Vol.157, p. 78-94.
- (16) Higher Taxes, more Evasion? Evidence from Border Differentials in TV License Fees (with M. Berger, G.Fellner, and R. Sausgruber), Journal of Public Economics, 2016, Vol.135, p. 74-86.
- (15) Advocacy and Political Convergence under Preference Uncertainty (with E. Reuben and F. van Winden), European Economic Review, 2015, Vol.78, p.16-36.
- (14) Nudges at the Dentist (with S. Altmann), European Economic Review, 2014, Vol.72, p.19-38.
- (13) Testing Enforcement Strategies in the Field: Threat, Moral Appeal and Social Information (with G. Fellner and R. Sausgruber), Journal of the European Economic Association, 2013, Vol.11(3), p.634-660.
- (12) Development of Legal Expertise (with A. Glöckner and E. Towfigh), Instructional Science, 2013, Vol.41(6), p.989-1007.
- (11) Majority Voting and the Welfare Implications of Tax Avoidance, Journal of Public Economics, 2012, Vol. 96(1-2), p.1-9.
- (10) Norms, Moods and Free-Lunch: Longitudinal Evidence on Payments in a Pay-As-You-Wish Restaurant (with G. Riener), Journal of Socio-Economics, 2012, Vol.41, p.476-483.
- (9) Survey Evidence on Conditional Norm Enforcement (with J. Winter), European Journal of Political Economy, 2012, Vol.28, p.390-398.
- (8) Enforcement Spillovers (with J. Rincke), Review of Economics and Statistics, 2011, Vol. 93(4), p.1224-1234.

- (7) The Interaction of Legal and Social Norm Enforcement (with S.Kube), Journal of Public Economic Theory, 2011, Vol. 13(5), p.639-660.
- (6) Social Norms and the Evolution of Conditional Cooperation (with M. Spichtig), Journal of Economics, 2011, Vol. 102(3), p.237-262.
- (5) Optimal Observability in a Linear Income Tax (with J. Slemrod), Economics Letters, 2010, Vol. 108(2), p.105-108.
- (4) Social Norms and Conditional Cooperative Taxpayers, European Journal of Political Economy, 2010, Vol. 26(1), 89-103.
- (3) Reserve Prices as Reference Points: Evidence from Auctions for Football Players at Hat trick.org (with S. Trautmann), Journal of Economic Psychology, 2010, Vol. 31(2), p.230-240.
- (2) Voting over Taxes: The Case of Tax Evasion, Public Choice, 2009, Vol. 140(1-2), p.43-58.
- (1) Tax Evasion and Auditing in a Federal Economy (with S. Stöwhase), International Tax and Public Finance, 2005, Vol. 12(4), p.515-531.

Non-Peer-Reviewed Publications

- (13) Behavioural Insights for Health Governance, Ch. 10 in: Hurrelmann, Shaikh, Wendt (Eds.), 'The Governance Report 2019: Health Governance', 10/2019, Oxford University Press.
- (12) K. Hurrelmann, H. Karch and C. Traxler (Eds.), Jugend, Vorsorge, Finanzen: Wird das Vertrauen einer Generation verspielt? 2019, Beltz Juventa Verlag, Weinheim.
- (11) Boosting und Nudging in der Altersvorsorge: Eine verhaltensökonomische Einordnung der Studienergebnisse, in: Hurrelmann et al. (Eds.), Jugend, Vorsorge, Finanzen: Wird das Vertrauen einer Generation verspielt? 2019.
- (10) Geschlechts- und Herkunftseffekte bei der Benotung juristischer Staatsprüfungen (with A. Glöckner and E. Towfigh), Zeitschrift für Didaktik der Rechtswissenschaft, 2/2018, p.115-142
- (9) Empirische Untersuchung zur Benotung in der staatlichen Pflichtfachprüfung und in der zweiten juristischen Staatsprüfung in Nordrhein-Westfalen von 2006 bis 2016 (with A. Glöckner and E. Towfigh), Projektbericht für das Justizministeriums NRW, 12/2017.
- (7) K. Hurrelmann, H. Karch and C. Traxler (Eds.), Jugend, Vorsorge, Finanzen! Zwischen Eigenverantwortung und Regulierung, 2016, Juventa Verlag, München.
- (8) Eigeninitiative oder sanfter Paternalismus? Die Rolle von Nudging für die Altersvorsorge (with K. Hurrelmann); in: Hurrelmann et al. (Eds.), Jugend, Vorsorge, Finanzen! Zwischen Eigenverantwortung und Regulierung, 2016.
- (6) Konsumieren, Wirtschaften, Vorsorgen – Ergebnisse der 3. MetallRente Jugendstudie (with K. Hurrelmann), BetrAV, 2016, Vol.71(6), p. 490-493.
- (5) Nudges polarize! (with E. Towfigh); in: A. Kemmerer, C. Möllers, M. Steinbeis and G. Wagner (Eds.), Choice Architecture in Democracies: Exploring the Legitimacy of Nudging, 2016, Hart/Nomos, p. 323-327.
- (4) Deterrence of economic crimes: Tax evasion; in: G. Bruinsma and D. Weisburd (Eds.), Encyclopedia of Criminology and Criminal Justice, 2014, Springer, p.1005-1014.
- (3) Zur Benotung in der Examensvorbereitung und im ersten Examen: Eine empirische Analyse (with A. Glöckner and E. Towfigh), Zeitschrift für Didaktik der Rechtswissenschaft, 1/2014, p.8-27.
- (2) Editorial, Special Issue 'The Economics of Crime' (with J. Ludwig and H. Entorf), German Economic Review, 2012, Vol. 13(4), p. 363-365.
- (1) Tax Competition and Redistribution: Theoretical Analysis and Policy Implications, BMF Working Paper No. 01-2002, Ministry of Finance, Austria, Vienna.

Working Papers and Mimeos

- (9) Salience, Simplification, and Timely Compliance: Evidence from the Enforcement of Speeding Tickets (with L. Dušek and N. Pardo), 3/2020.
- (8) Learning from Law Enforcement (with L. Dušek), CESifo Working Paper No. 8043, 1/2020.
- (7) Intensive Probation and Recidivism: Experimental Evidence from Germany (with C. Engel and S. Goerg), 8/2019.
- (6) Conditional Cooperation in Online Donations? Evidence from Wikimedia Germany (with M. Linek), 7/2019.
- (5) Who wins the lottery? Design Implications from Greece's Electronic Transactions Lottery (with P. Nicolaides), 03/2019.
- (4) Non-Compliance with Property Taxes: Evidence from Argentina (with C. Scartascini), 05/2018.
- (3) Deadlines and Cognitive Limitations (with S. Altmann and P. Weinschenk), 11/2017. IZA Discussion Papers No. 11129 and CESifo Working Paper No. 6761; [Reject&resubmit Management Science](#).
- (2) Poverty and crime in 19th century Germany: A reassessment (with C. Burhop), Working Paper 2010/35, Max Planck Institute for Research on Collective Goods.
- (1) Apportionment, Fiscal Equalization and Decentralized Tax Enforcement (with A. Reutter), Working Paper 2008/21, Max Planck Institute for Research on Collective Goods.

PROFESSIONAL ACTIVITIES

Editorial Service

Guest Editor, German Economic Review: Special Issue on 'Economics of Crime' (with J. Ludwig & H. Entorf).

Refereeing

AEJs: Applied + Economic Policy; American Economic Review; American Journal of Political Science; American Law & Economics Review; B.E. Journal of Economic Analysis & Policy; Economic Journal; Economics Bulletin; Economics Letters; European Economic Review; European Journal of Political Economy; European Review of Agricultural Economics; Experimental Economics; FinanzArchiv; Fiscal Studies; Games & Economic Behavior; International Tax & Public Finance; Journal of Behavioral Economics for Policy; Journal of Comparative Economics; Journal of Development Economics; Journal of Economics; Journal of Economic Behavior & Organization; Journal of Economic Psychology; Journal of Human Resources; Journal of Institutional & Theoretical Economics; Journal of Law & Economics; Journal of Law, Economics & Organization; Journal of Policy Analysis & Management; Journal of Public Economic Theory; Journal of Public Economics; Journal of Socio-Economics; Journal of the European Economic Association; Management Science; National Tax Journal; Public Choice; Public Finance Review; Quarterly Journal of Economics; Resource and Energy Economics; Review of Economic Studies; Review of Law & Economics; Scandinavian Journal of Economics.

German Science Foundation (DFG); Der Wissenschaftsfonds (FWF); Social Sciences & Humanities Research Council of Canada; Swiss National Science Foundation (SNSF).

Conference, Seminar and Workshop Organization (selected)

Political Economy Research Workshops; Hertie School of Governance; 6/2018 (Co-Org); 6/2019.

Political Economy Lunch Seminar; Hertie School; 9/2017 – 8/2019.

Behavioral Insights Series, Hertie School; 9/2014 – present.

BAMS - Berlin Applied Micro Seminar (with Peter Haan/DIW and others); 10/2013 – present.

PhD Student Brown Bag Seminar, U Marburg, Econ Department, 4/2012 – 7/2013.

Bonn Law and Economics Seminar (joint Seminar of University of Bonn and Max Planck Institute); 03/2008 - 02/2011.

1st and 2nd Bonn&Paris Workshops on Law and Economics (with R. Galbiati); University of Paris X, Nanterre, September 25-26, 2009 and Max Planck Institute for Research on Collective Goods, Bonn, October 8-9, 2010.

INVITED TALKS AT CONFERENCES, WORKSHOPS AND SEMINARS

Conferences and Workshops since 2010

Workshop on Enforcing Tax Compliance (2019/12, Walter Eucken Institute, Freiburg); TWEC - Transatlantic Workshop on the Economics of Crime (2019/9, Amsterdam); Vfs/German Econ Society Meeting (2019/9, Leipzig); Keynote at TARC Conference 2019 (2019/5, U Exeter); International Symposium on Experiment Econ (2019/03, NYU Abu Dhabi); Italian Association of Law and Economics (2018/12, Lecce); Workshop on the Economics of Risky Behavior (2018/5, Corte); Workshop on Social Norms in Multi-ethnic Societies (2017/11, Florence); Workshop on Risky Health Behaviors (2017/10, Hamburg Center for Health Economics); Workshop on Economic Policy Interventions and Behavior (2017/06, Bristol); NoeG/Austrian Economic Association Meeting (2017/05 Linz); NTA/National Tax Association Meeting (2016/11, Baltimore), 12th CSEF-IGIER Symposium on Economics and Institutions (2016/7, Anacapri); NTA/National Tax Association Meeting (2015/11, Boston), EC/JRC-Workshop on 'Behavioural Strategies to Fight Tax Evasion' (2015/09, Ispra); Workshop on Tax Evasion and Tax Enforcement (2015/07, Brescia); EC/JRC-Workshop on 'Reducing Harmful Use of Alcohol with Behavioural Interventions', Institute for Health and Consumer Protection (2014/12, Ispra); NoeG/Austrian Economic Association Meeting (2014/04, Vienna); Workshop on 'Taxation, Social Norms and Compliance' (2014/03, Nuremberg); 5th Transatlantic Econ of Crime Workshop (2013/10, Frankfurt); PET/Public Economic Theory Meeting (2013/07, Lisbon); CESifo Area Conference on Behavioral Economics (2012/11, Munich); Keynote Lecture at the German Law and Economics Meeting (2012/10, Magdeburg); IIFP/International Institute of Public Finance Congress (2011/08, Ann Arbor); Royal Economic Society Meeting (2011/04, London); ASSA/American Economic Association Meeting (2010/01, Atlanta).

Seminars since 2010

University of Amsterdam (ACLE), IEB Barcelona, U Bonn (Law&Econ), U Cologne, U Copenhagen, George Mason University, U Goethenburg, U Heidelberg, U Lausanne, U Lugano, U Maastricht, U Magdeburg, U Mainz, U Mannheim, ZEW Mannheim, U Marburg, LMU Munich, Max Planck Institute for Social Law and Social Policy (Munich), U Naples (CSEF), U Passau, U Potsdam, U Penn (Crime), CERGE-EI Prague, VSE Prague, U Regensburg, U Rotterdam, U Salzburg, Stockholm/UI, U Strathclyde (Glasgow), IFS London, TU Berlin, EconU Vienna (WU).

TEACHING

Applied Econometrics, Tutorials (Vienna, MSc Econ-equivalent)
 Applied Microeconomics, Course (Hertie School, MPP)
 Applied Microeconometrics, Course (Marburg, MSc Econ; Hertie School, MPP)
 Behavioral Economics: Theory and Evidence (with F. Bierbrauer, Bonn, Econ PhD)
 Behavioral Economics and Experimental Policy Analysis (Hertie School, MPP)
 Experimental Economics (Marburg, BSc Econ)
 Economics of Crime (Marburg, MSc; Hertie School, MPP)
 Field Experiments and Public Policy Evaluation (Munich, PhD; CES-Lecture-Series)
 Methods in Causal Policy Evaluation (Hertie School, MPP)
 Political Economics (with M. Hellwig and F. Bierbrauer, Bonn, Econ PhD)
 Public Sector Economics (Hertie School, MPP)
 Public Economics (Marburg, MSc and BSc)
 Topics in Public Economics (Marburg, MSc)
 Topics in Economic Policy (Hertie School, MPP)
 Topics in Taxation (Marburg, MSc, Hertie School, MPP)

Supervision of PhD Students

Franz Westermaier, Hertie School (2016)
 Nicolas Pardo, HU Berlin/BDPEMS (2019)
 Felix Albrecht, U Bonn (2019)
 Maximilian Linek, Hertie School (expected 2020)
 Panayiotis Nicolaides, Hertie School (expected 2021)